

# Making Over the Rewards Function to Address the Future Workforce

Featuring:

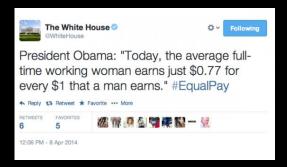
Angel Alamo (Walmart), Bryan Briscoe (Marriott), Chris Dobyns (NSA), Paul Reiman (Commvault)

Moderated by: Alison Avalos









The 5 Companies with the Largest CEO-to-Worker Pay Gaps



ENTERTAINMENT 03/01/2017 09:44 am ET | Updated Mar 01, 2017

### 'Big Bang Theory' Leads Taking Pay Cuts So Female Co-Stars Can Get Raises

Mayim Bialik and Melissa Rauch currently make 20 percent of what their co-stars do.



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# Workplace

Workforce

Work









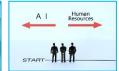
- Anywhere, anytime, any device
- Global, regional, local
- Leveraging collaboration

- Blurring of work and life
- Belonging and identity

- Virtual attendance
- Designed using social and dynamic network analysis









- Tech talent shortages
- Increased diversity
- Workforce segmentation
- Just-in-time hiring or training
- Repurposable and flexible

- Multi-generational
- · Permanent vs. Transient
- Rapid skill transitions
- Belonging and identity
- Trust, loyalty and values

- Teams optimized for success
- Self-directed/self-managed
- Attitudinal/Cultural fit
- Skills pre-certification vs.
   education and experience









- Increasing automation
- Data-informed processes
- Structured for top efficiency
- Increased worker productivity
- All work includes technology

- General skills vs. specialization
- Work skills segmentation
- Job and work customization
- Value-added metrics tracking
- Boundryless and unconstrained

- Complex and nonroutine
- AI/ML work augmentation
- Gradual elimination of unions
- Optimized for human factors, ergonomics and behaviors







Inclusive and purposeful intrinsic and extrinsic workplace rewards

Rewards delivery, commms, engagement – where, when and how employees want it

Decentralized and present (virtually or actually)







- Tailored/customized rewards
- Improved pay equity focus
- Rewards targeted to rapid cognitive skills retraining (w/neuroscience inputs)
- Reward/incentives designed to positively influence choice - in the employer and employee's best interests

- Program framing and expectations-setting
- Targeted, customized comms
- Pay ebb/flow, fine-tuned to employee tolerance limits
- Rewards processes that bridge the perm. vs. trans. workforce - and reinforce the desired behaviors and outputs

Further movement toward the

workforce investment pay model

segmented / differentiated

Offset with communications

rationale that sustain needed

workforce motivational levels

- Smaller comp/benefits staffs
- Greater crossover and use of joint teams (HR and non-HR)
- Improved speed and accuracy of planning, predictions, models and estimates
- Last bastion of HR outsourcing for unique insights into work, business and organization culture





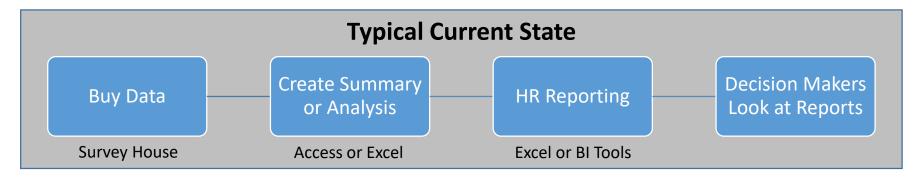


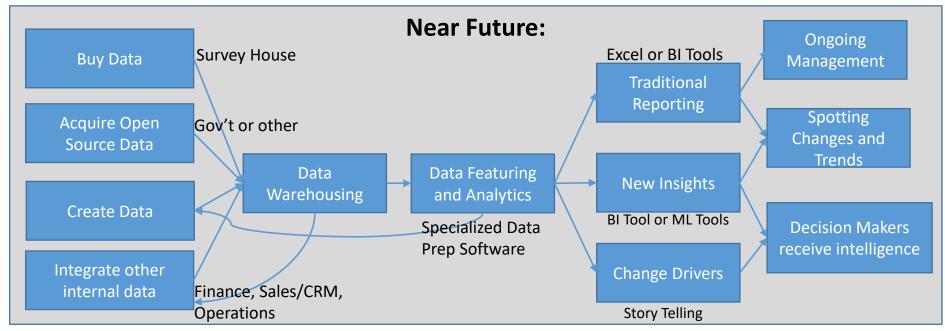
- Recognition/focus on greater emotional skills, creativity, highlevel cognitive and HTA\* skills
- Rebalancing wage levels based on likely future supply and demand i.e. less manufacturing vs. more health and care providers
- HTA Hard-to-automate

#### **Future Rewards Professional Skills**

- Broad and specific HR expertise
- Business mgmt. fundamentals
- Full-spectrum communications
- Interpersonal and consulting
- Citizen data scientist
- Macroeconomics fundamentals
- Behavioral science awareness

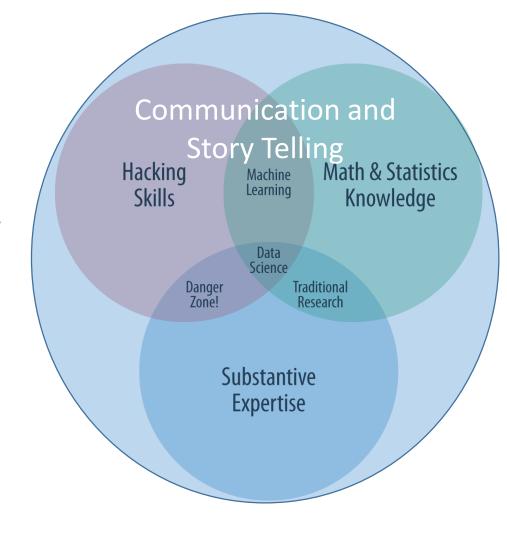






#### Data Driven Talent

- Data Science/Analytics
  - Data Visualization
    - Microsoft BI, Tableau, Qlik, Microstrategy, etc.
  - Analytics
    - Python, R, KNIME, Alteryx, etc.
- Training
  - Business Knowledge/Expertise
  - Technical and Data skills
  - Statistics/Quantitative Skills
  - Communications/Story Telling





# Traditional Organizational Structure

Compensation Director/Sr. Director Compensation Compensation Compensation Director Director Sr. Manager Compensation Compensation Compensation Compensation Sr. Manager Manager Sr. Manager Compensation Compensation Compensation Analyst **Analyst** Compensation Compensation Specialist Specialist

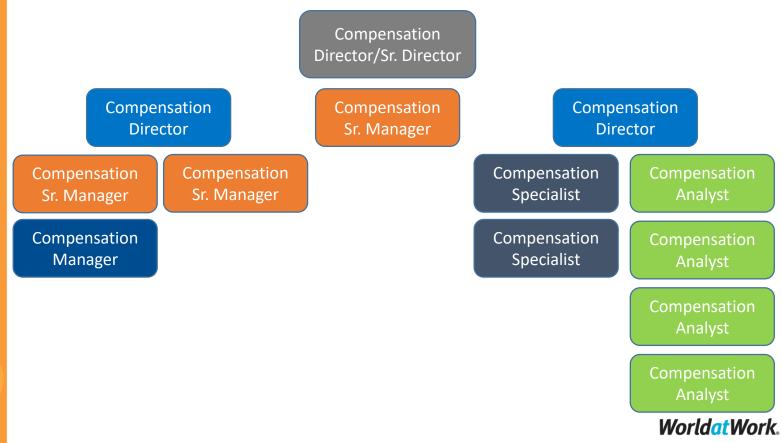
- Silo teams
- "Double" work •
- Limited development opportunities

Business acumen

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# Revised Organizational Structure





## Changing How The Work Gets Done

#### Sr. Managers/ Managers

- Strategic
- Consultative
- Design
- Product focused
- Story tellers
- Integrated into the business
- Business facing
- Market and business SME
- Priority setters

#### Analysts

- Product focused
- Cross functional
- Collaborators
- Data driven
- Modeling
- Risk/Benefit and ROI analysis
- Myth busting
- Simplification focus
- Tool/dashboard builders

#### Specialists

- Cross functional
- Call center training
- Resource organizing
- SOPs
- Process improvement and simplification
- Problem solving

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